

Medibio Director of Medical Affairs

Medibio LTD is seeking a Director of Medical Affairs for our Minneapolis office. The company is pioneering objective, data-driven assessment and management of mental illness to drive better outcomes, enable greater access, and reduce the burden on individuals, families and communities. Join a mission-driven, high-performing team to help chart this important new frontier. As the Director of Medical Affairs, you will help build the Medical Affairs program from the ground up, as we build capabilities in scientific & clinical KOL engagement, evidence generation, and health economics.

This is a key position that will work collaboratively with internal functions (Product Development, Clinical & Regulatory Affairs, and Finance) to help develop and execute a wide range of medical affairs strategies for highly innovative, transformative digital health products.

Primary responsibilities include:

- **Advisory Boards:** Refine and implement an advisory board strategy that provides the company with continual customer / market insights and customer feedback on company products and strategies
- **KOL / External Stakeholder Strategy:** Build strong external relationships, collaborations, and partnerships to inform the product roadmap, optimize & expand our offerings, and enhance customer engagement
- **Health Economics:** Oversee a cross-functional team to develop and define a health economics / market access plan in support of an innovative go-to-market payer strategy
- **Evidence Development:** Work collaboratively with internal functions and external stakeholders to develop real-world clinical and health economic evidence as part of naturalistic, approved commercial use of our products
- **Presentations / Publications:** Identify and execute on opportunities for disseminating existing and future data that meets customer needs through the most appropriate channels (e.g. publications, medical conferences presentations, white papers, webinars)
- **Medical Information / Education:** Develop an understanding of customer medical information / medical education needs and develop strategies and implement plans for serving medical information / medical education needs
- **Medical Expertise / Review:** Serve as an internal, go-to medical expert and provide input and review in response to a broad range of issues and needs

Desired Skills & Experience

- MD, PhD, PharmD, NP/PA/RN or closely related educational background with 3+ years of clinical experience
- 3+ years clinical affairs, medical affairs, or similar experiences in the medical device / pharmaceutical / biotech industry
- Experience with both novel and conventional approaches for evidence generation (including modeling; mining of existing/partnered datasets; and sponsor- and investigator-initiated observational, prospective, and adaptive research studies)
- Demonstrated success through teamwork, collaboration, and partnerships
- Flexibility and willingness to engage in a variety of medical affairs activities based on business needs within the context of a dynamic, growing organization
- Excellent verbal and written communication skills